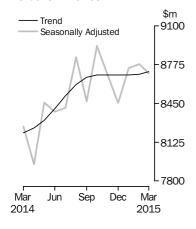


## LENDING FINANCE

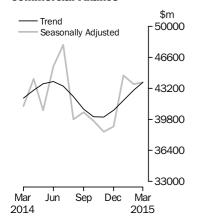
AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) FRI 15 MAY 2015

#### **Personal Finance**



### **Commercial Finance**



### INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070.

## KEY FIGURES

|   | Feb<br>2015 | Mar<br>2015 | Feb 2015 to<br>Mar 2015 |
|---|-------------|-------------|-------------------------|
|   | \$m         | \$m         | % change                |
| TREND ESTIMATES                         |             |             |                         |
| Housing finance for owner occupation(a) | 18 467      | 18 623      | 0.8                     |
| Personal finance                        | 8 694       | 8 717       | 0.3                     |
| Commercial finance                      | 42 998      | 43 864      | 2.0                     |
| Lease finance                           | 411         | 417         | 1.4                     |
| SEASONALLY ADJUSTED ESTIMATES           |             |             |                         |
| Housing finance for owner occupation(a) | 18 420      | 18 710      | 1.6                     |
| Personal finance                        | 8 779       | 8 700       | -0.9                    |
| Commercial finance                      | 43 667      | 43 851      | 0.4                     |
| Lease finance                           | 426         | 439         | 3.0                     |

(a) Excludes alterations and additions

### KEY POINTS

### MARCH 2015 COMPARED WITH FEBRUARY 2015:

### HOUSING FINANCE FOR OWNER OCCUPATION

■ The total value of owner occupied housing commitments excluding alterations and additions rose 0.8% in trend terms, and the seasonally adjusted series rose 1.6%.

#### PERSONAL FINANCE

- The trend series for the value of total personal finance commitments rose 0.3%. Fixed lending commitments rose 0.4% and revolving credit commitments rose 0.1%.
- The seasonally adjusted series for the value of total personal finance commitments fell 0.9%. Revolving credit commitments fell 7.1%, while fixed lending commitments rose 4.1%.

#### COMMERCIAL FINANCE

- The trend series for the value of total commercial finance commitments rose 2.0%. Fixed lending commitments rose 2.2% and revolving credit commitments rose 1.6%.
- The seasonally adjusted series for the value of total commercial finance commitments rose 0.4%. Fixed lending commitments rose 5.1%, while revolving credit commitments fell 12.2%.

### LEASE FINANCE

■ The trend series for the value of total lease finance commitments rose 1.4% in March 2015 and the seasonally adjusted series rose 3.0%, following a rise of 3.6% in February 2015.

### NOTES

 ISSUE
 RELEASE DATE

 April 2015
 12 June 2015

 May 2015
 13 July 2015

 June 2015
 10 August 2015

 July 2015
 11 September 2015

 August 2015
 12 October 2015

 September 2015
 13 November 2015

REVISIONS

In this issue revisions have been made to the original series as a result of improved reporting of survey and administrative data. These revisions have an impact on:

- Owner occupied housing values for periods November 2013 to February 2015
- Commercial Finance values for periods November 2013 to January 2014 and April 2014 to February 2015
- Personal Finance values for periods November 2013 to October 2014
- Lease Finance values for the period of February 2015
- Investment housing values for periods November 2013 to January 2014 and April 2014 to October 2014

PRIVACY

The ABS Privacy Policy outlines how the ABS will handle any personal information that you provide to the ABS.

David W. Kalisch Australian Statistician

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### TIME SERIES DATA

#### TIME SERIES DATA

Data available free on the ABS web site <a href="http://www.abs.gov.au">http://www.abs.gov.au</a> include:

- longer time series of tables in this publication, and
- the following tables:
- 13. Lending Finance Seasonal Factors and Forward Factors for 12 months, By Purpose: Australia (from January 1985)
- 14. Commercial finance commitments, summary (original, seasonally adjusted, trend)
- 15. Commercial finance commitments, fixed loans and revolving credit
- 16. Commercial finance commitments, fixed loans and revolving credit by lender
- 17. Commercial finance commitments, fixed loans by industry
- 18. Commercial finance commitments, revolving credit by industry
- 19 to 26. Commercial finance commitments, fixed loans and revolving credit by state and territory
- 27. Lease finance commitments, summary (original, seasonally adjusted, trend)
- 28. Lease finance commitments by purpose
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- 30. Lease finance commitments by industry
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- 50. Personal finance commitments, summary (original, seasonally adjusted, trend)
- 51. Personal finance commitments, fixed loans and revolving credit
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- 53 to 60. Personal finance commitments, fixed loans and revolving credit by state and territory

### SUMMARY OF FINDINGS

HOUSING FINANCE FOR OWNER OCCUPATION

The total value of owner occupied housing commitments excluding alterations and additions rose 0.8% in trend terms and the seasonally adjusted series rose 1.6%.

Further detail can be found in Table 1 on the downloads tab of this release and in the PDF

For further information, please refer to Housing Finance, Australia (cat. no. 5609.0), which was released on 12 May 2015.

PERSONAL FINANCE

The trend series for the value of total personal finance commitments rose 0.3% in March 2015 compared with February 2015. Fixed lending commitments rose 0.4% and revolving credit commitments rose 0.1%.

The seasonally adjusted series for the value of total personal finance commitments fell 0.9%. Revolving lending commitments fell 7.1%, while fixed lending commitments rose 4.1%.

Further detail can be found in Tables 1 and 4 on the downloads tab of this release and in the PDF.

COMMERCIAL FINANCE

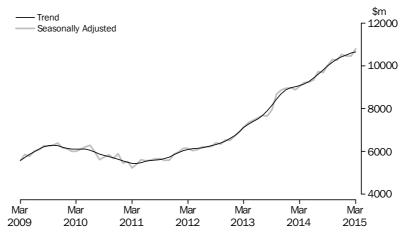
The trend series for the value of total commercial finance commitments rose 2.0% in March 2015 compared with February 2015. Fixed lending commitments rose 2.2% and revolving credit commitments rose 1.6%.

The seasonally adjusted series for the value of total commercial finance commitments rose 0.4% in March 2015, after a fall of 2.1% in February 2015. Fixed lending commitments rose 5.1%, following a rise of 3.0% in the previous month. Revolving lending commitments fell 12.2%, following a fall of 13.6% in the previous month.

The value of commitments for the purchase of dwellings by individuals for rent or resale (trend) rose 0.5% in March 2015 and the seasonally adjusted series rose 3.3%.

Further detail can be found in Tables 1 and 8 on the downloads tab of this release and in the PDF.

### PURCHASE OF DWELLINGS BY INDIVIDUALS FOR RENT OR RESALE



### SUMMARY OF FINDINGS continued

LEASE FINANCE

The trend series for the value of total lease finance commitments rose 1.4% in March 2015 and the seasonally adjusted series rose 3.0%, following a rise of 3.6% in February 2015.

Further detail can be found in Table 1 on the downloads tab of this release and in the PDF.

## FINANCE COMMITMENTS, Summary

|                       | SECURED HOUSING(a) PERSONAL(b) |                   |                   |                        |               | COMMERC           | CIAL                   |                  | LEASE         |  |
|-----------------------|--------------------------------|-------------------|-------------------|------------------------|---------------|-------------------|------------------------|------------------|---------------|--|
|                       | Construction                   | Alterations       |                   |                        |               |                   |                        |                  |               |  |
|                       | and purchase of dwellings(c)   | and<br>additions  | Fixed<br>loans(d) | Revolving<br>credit(e) | Total         | Fixed<br>loans(d) | Revolving<br>credit(e) | Total            | Total         |  |
| Month                 | \$m                            | \$m               | \$m               | \$m                    | \$m           | \$m               | \$m                    | \$m              | \$m           |  |
| • • • • • • • • • •   | • • • • • • • • • •            | • • • • • • • • • |                   |                        | • • • • • • • | • • • • • • • •   | • • • • • • •          | • • • • • • • •  | • • • • • •   |  |
| 2014                  |                                |                   | (                 | DRIGINAL               |               |                   |                        |                  |               |  |
|                       | 16 642                         | 260               | 4.760             | 2 504                  | 8 360         | 31 030            | 10 117                 | 44 447           | 505           |  |
| March                 | 16 099                         | 362<br>331        | 4 769<br>4 296    | 3 591<br>3 016         | 7 312         | 27 861            | 10 417<br>9 887        | 41 447           | 350           |  |
| April                 |                                | 388               |                   |                        |               | 31 281            |                        | 37 748           | 470           |  |
| May                   | 18 174                         |                   | 5 135             | 3 821                  | 8 955         |                   | 10 783                 | 42 065<br>FF 080 |               |  |
| June                  | 17 169                         | 369               | 5 168             | 4 120                  | 9 289         | 35 877            | 20 103                 | 55 980           | 526           |  |
| July                  | 18 070                         | 383               | 4 851             | 4 103                  | 8 954         | 35 911            | 12 882                 | 48 793           | 442           |  |
| August                | 16 377                         | 344               | 4 721             | 3 507                  | 8 227         | 28 439            | 10 538                 | 38 977           | 436           |  |
| September             | 17 711                         | 376               | 4 880             | 3 548                  | 8 429         | 30 042            | 10 359                 | 40 401           | 454           |  |
| October               | 18 970                         | 375               | 5 216             | 4 132                  | 9 348         | 31 606            | 9 585                  | 41 191           | 431           |  |
| November              | 17 708                         | 356               | 4 741             | 3 556                  | 8 296         | 27 258            | 9 323                  | 36 580           | 394           |  |
| December              | 19 540                         | 334               | 5 063             | 3 732                  | 8 795         | 35 506            | 14 385                 | 49 890           | 408           |  |
| 2015                  |                                |                   |                   |                        |               |                   |                        |                  |               |  |
| January               | 15 127                         | 276               | 4 131             | 3 498                  | 7 629         | 24 741            | 9 644                  | 34 385           | 323           |  |
| February              | 16 159                         | 361               | 4 491             | 3 883                  | 8 374         | 25 813            | 9 863                  | 35 675           | 382           |  |
| March                 | 19 728                         | 416               | 5 406             | 3 654                  | 9 059         | 36 255            | 10 677                 | 46 932           | 510           |  |
| • • • • • • • • • •   | • • • • • • • • • •            | • • • • • • • • • | OF A CON          |                        |               | • • • • • • • •   | • • • • • • •          | • • • • • • •    | • • • • • • • |  |
|                       |                                |                   | SEASUN            | ALLY AD                | JUSIED        |                   |                        |                  |               |  |
| 2014                  |                                |                   |                   |                        |               |                   |                        |                  |               |  |
| March                 | 16 722                         | 343               | 4 680             | 3 577                  | 8 257         | 30 586            | 10 663                 | 41 249           | 469           |  |
| April                 | 16 889                         | 354               | 4 634             | 3 308                  | 7 942         | 33 169            | 11 077                 | 44 246           | 371           |  |
| May                   | 16 859                         | 350               | 4 675             | 3 782                  | 8 458         | 29 212            | 11 588                 | 40 801           | 453           |  |
| June                  | 17 051                         | 360               | 4 702             | 3 677                  | 8 380         | 29 388            | 16 229                 | 45 616           | 458           |  |
| July                  | 17 137                         | 371               | 4 759             | 3 652                  | 8 411         | 35 770            | 12 168                 | 47 938           | 423           |  |
| August                | 16 789                         | 358               | 4 962             | 3 872                  | 8 835         | 28 962            | 10 822                 | 39 785           | 459           |  |
| September             | 17 285                         | 370               | 4 848             | 3 619                  | 8 467         | 30 276            | 10 319                 | 40 595           | 458           |  |
| October               | 17 645                         | 354               | 4 986             | 3 943                  | 8 930         | 30 112            | 9 518                  | 39 630           | 433           |  |
| November              | 17 487                         | 362               | 4 908             | 3 783                  | 8 691         | 28 673            | 9 755                  | 38 428           | 413           |  |
| December              | 18 162                         | 335               | 4 893             | 3 558                  | 8 452         | 28 825            | 10 177                 | 39 003           | 362           |  |
| 2015                  |                                |                   |                   |                        |               |                   |                        |                  |               |  |
| January               | 18 315                         | 351               | 4 866             | 3 879                  | 8 746         | 30 920            | 13 668                 | 44 588           | 411           |  |
| February              | 18 420                         | 369               | 4 859             | 3 920                  | 8 779         | 31 855            | 11 811                 | 43 667           | 426           |  |
| March                 | 18 710                         | 378               | 5 059             | 3 641                  | 8 700         | 33 482            | 10 369                 | 43 851           | 439           |  |
| • • • • • • • • • • • | • • • • • • • • • •            | • • • • • • • • • | • • • • • • • •   | TDEND                  | • • • • • • • | • • • • • • • •   | • • • • • • •          | • • • • • • •    | • • • • • •   |  |
|                       |                                |                   |                   | TREND                  |               |                   |                        |                  |               |  |
| 2014                  |                                |                   |                   |                        |               |                   |                        |                  |               |  |
| March                 | 16 809                         | 355               | 4 691             | 3 512                  | 8 204         | 31 201            | 10 904                 | 42 105           | 433           |  |
| April                 | 16 856                         | 355               | 4 686             | 3 557                  | 8 243         | 31 242            | 11 764                 | 43 006           | 435           |  |
| May                   | 16 905                         | 356               | 4 698             | 3 610                  | 8 309         | 31 273            | 12 417                 | 43 690           | 437           |  |
| June                  | 16 952                         | 359               | 4 736             | 3 670                  | 8 406         | 31 304            | 12 650                 | 43 954           | 442           |  |
| July                  | 17 007                         | 362               | 4 792             | 3 721                  | 8 514         | 31 147            | 12 295                 | 43 441           | 446           |  |
| August                | 17 110                         | 363               | 4 853             | 3 754                  | 8 607         | 30 746            | 11 524                 | 42 270           | 446           |  |
| September             | 17 269                         | 361               | 4 896             | 3 772                  | 8 668         | 30 187            | 10 752                 | 40 939           | 438           |  |
| October               | 17 482                         | 357               | 4 913             | 3 776                  | 8 689         | 29 759            | 10 342                 | 40 101           | 426           |  |
| November              | 17 737                         | 354               | 4 912             | 3 777                  | 8 689         | 29 646            | 10 415                 | 40 061           | 415           |  |
| December              | 18 002                         | 354               | 4 909             | 3 778                  | 8 687         | 29 955            | 10 839                 | 40 794           | 409           |  |
| 2015                  |                                |                   |                   |                        |               |                   |                        |                  |               |  |
| January               | 18 248                         | 357               | 4 913             | 3 777                  | 8 689         | 30 627            | 11 245                 | 41 872           | 409           |  |
| February              | 18 467                         | 361               | 4 923             | 3 772                  | 8 694         | 31 471            | 11 527                 | 42 998           | 411           |  |
| March                 | 18 623                         | 365               | 4 943             | 3 774                  | 8 717         | 32 158            | 11 707                 | 43 864           | 417           |  |
|                       |                                | • • • • • • • • • |                   | • • • • • • •          | • • • • • • • |                   |                        | • • • • • • • •  |               |  |

<sup>(</sup>a) For owner occupation.

<sup>(</sup>b) Includes unsecured housing finance for owner occupation.

<sup>(</sup>c) Includes refinancing across lending institutions (see Glossary).

<sup>(</sup>d) Includes refinancing (see Glossary).
(e) New and increased credit limits during the month. Includes credit cards.



## HOUSING AND PERSONAL FINANCE COMMITMENTS, By Lender: Original

|           |             | FINANCE(a)                         |                                |                   |        |               | IAL FINANCE              |                      |                   |               |
|-----------|-------------|------------------------------------|--------------------------------|-------------------|--------|---------------|--------------------------|----------------------|-------------------|---------------|
|           | Banks       | Permanent<br>building<br>societies | Wholesale<br>lenders<br>n.e.c. | Other<br>lenders  | Total  | Banks         | Credit co-<br>operatives | Finance<br>companies | Other<br>lenders  | Total         |
| Month     | \$m         | \$m                                | \$m                            | \$m               | \$m    | \$m           | \$m                      | \$m                  | \$m               | \$m           |
| 2014      | • • • • • • | • • • • • • •                      | • • • • • • • •                | • • • • • • • • • |        | • • • • • • • | • • • • • • • •          |                      | • • • • • • • • • | • • • • • • • |
| March     | 15 418      | 245                                | 375                            | 604               | 16 642 | 7 133         | np                       | np                   | 886               | 8 360         |
| April     | 14 960      | 205                                | 369                            | 565               | 16 099 | 6 214         | np                       | np                   | 795               | 7 312         |
| May       | 16 788      | 220                                | 456                            | 709               | 18 174 | 7 733         | np                       | np                   | 872               | 8 955         |
| June      | 15 845      | 206                                | 441                            | 677               | 17 169 | 7 992         | np                       | np                   | 956               | 9 289         |
| July      | 16 702      | 225                                | 491                            | 652               | 18 070 | 7 793         | np                       | np                   | 802               | 8 954         |
| August    | 15 137      | 183                                | 415                            | 642               | 16 377 | 7 115         | np                       | np                   | 759               | 8 227         |
| September | 16 357      | 233                                | 355                            | 766               | 17 711 | 7 262         | np                       | np                   | 795               | 8 429         |
| October   | 17 527      | 301                                | 359                            | 782               | 18 970 | 8 132         | np                       | np                   | 802               | 9 348         |
| November  | 16 429      | 297                                | 253                            | 729               | 17 708 | 7 130         | np                       | np                   | 772               | 8 296         |
| December  | 18 073      | 330                                | 443                            | 694               | 19 540 | 7 557         | np                       | np                   | 780               | 8 795         |
| 2015      |             |                                    |                                |                   |        |               |                          |                      |                   |               |
| January   | 13 941      | 202                                | 390                            | 595               | 15 127 | 6 284         | np                       | np                   | 878               | 7 629         |
| February  | 14 906      | 217                                | 389                            | 648               | 16 159 | 7 199         | np                       | np                   | 748               | 8 374         |
| March     | 18 268      | 290                                | 408                            | 762               | 19 728 | 8 063         | np                       | np                   | 788               | 9 059         |

np not available for publication but included in totals where applicable, unless (a) Secured finance for owner occupation. Excludes alterations and additions.

<sup>(</sup>b) Includes unsecured housing finance for owner occupation.



## COMMERCIAL AND LEASE FINANCE COMMITMENTS, By Lender: Original

|                     |        | CIAL FINANCE              |                      |                     |                       | LEASE F       |                       |                      |                  |             |
|---------------------|--------|---------------------------|----------------------|---------------------|-----------------------|---------------|-----------------------|----------------------|------------------|-------------|
|                     | Banks  | Money market corporations | Finance<br>companies | Other<br>lenders    | Total                 | Banks         | General<br>financiers | Finance<br>companies | Other<br>lessors | Total       |
| Month               | \$m    | \$m                       | \$m                  | \$m                 | \$m                   | \$m           | \$m                   | \$m                  | \$m              | \$m         |
| • • • • • • • • • • |        | • • • • • • • • • •       | • • • • • • • • • •  | • • • • • • • • • • | • • • • • • • • • • • | • • • • • • • | • • • • • • •         | • • • • • • • •      | • • • • • • •    | • • • • • • |
| 2014                |        |                           |                      |                     |                       |               |                       |                      |                  |             |
| March               | 38 618 | 309                       | 479                  | 2 040               | 41 447                | 101           | 223                   | np                   | np               | 505         |
| April               | 35 225 | np                        | 410                  | np                  | 37 748                | 56            | 133                   | np                   | np               | 350         |
| May                 | 39 119 | np                        | np                   | np                  | 42 065                | 103           | 171                   | np                   | np               | 470         |
| June                | 52 740 | np                        | 505                  | np                  | 55 980                | 115           | 204                   | np                   | np               | 526         |
| July                | 45 591 | np                        | 462                  | np                  | 48 793                | 68            | 190                   | np                   | np               | 442         |
| August              | 36 140 | np                        | 414                  | np                  | 38 977                | 91            | 173                   | np                   | np               | 436         |
| September           | 36 763 | np                        | 486                  | np                  | 40 401                | 92            | 169                   | np                   | np               | 454         |
| October             | 37 806 | np                        | np                   | np                  | 41 191                | 72            | 165                   | np                   | np               | 431         |
| November            | 33 784 | 202                       | 455                  | 2 109               | 36 580                | 74            | 143                   | np                   | np               | 394         |
| December            | 46 312 | 323                       | 530                  | 2 632               | 49 890                | 59            | 165                   | np                   | np               | 408         |
| 2015                |        |                           |                      |                     |                       |               |                       |                      |                  |             |
| January             | 31 791 | np                        | 381                  | np                  | 34 385                | 52            | 116                   | np                   | np               | 323         |
| February            | 31 952 | np                        | 447                  | np                  | 35 675                | 64            | 140                   | np                   | np               | 382         |
| March               | 44 063 | np                        | 515                  | np                  | 46 932                | 153           | 158                   | np                   | np               | 510         |

np not available for publication but included in totals where applicable, unless otherwise indicated



## PERSONAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): Original

|                     |                 |                     |                   |                   | Unsecured       |                     |                       |                       |                 |
|---------------------|-----------------|---------------------|-------------------|-------------------|-----------------|---------------------|-----------------------|-----------------------|-----------------|
|                     | New             | Used                |                   | Individual        | finance         |                     |                       |                       |                 |
|                     | motor cars      | motor cars          | Total             | residential       | for owner       |                     |                       |                       |                 |
|                     | and station     | and station         | motor             | blocks of         | occupa-         | Debt                |                       |                       |                 |
|                     | wagons          | wagons              | vehicles(a)       | land              | tion(b)         | consolidation       | Refinancing           | Other(c)              | Total           |
| Month               | \$m             | \$m                 | \$m               | \$m               | \$m             | \$m                 | \$m                   | \$m                   | \$m             |
| • • • • • • • • • • | • • • • • • • • | • • • • • • • • • • | • • • • • • • • • | • • • • • • • • • | • • • • • • • • | • • • • • • • • • • | • • • • • • • • • • • | • • • • • • • • • • • | • • • • • • • • |
| 2014                |                 |                     |                   |                   |                 |                     |                       |                       |                 |
| March               | 583             | 414                 | 1 143             | 580               | 51              | 622                 | 1 372                 | 1 000                 | 4 769           |
| April               | 517             | 387                 | 1 035             | 547               | 41              | 514                 | 1 245                 | 915                   | 4 296           |
| May                 | 573             | 441                 | 1 160             | 673               | 53              | 667                 | 1 495                 | 1 087                 | 5 135           |
| June                | 633             | 411                 | 1 193             | 706               | 45              | 614                 | 1 628                 | 981                   | 5 168           |
| July                | 562             | 436                 | 1 147             | 628               | 46              | 644                 | 1 387                 | 1 000                 | 4 851           |
| August              | 536             | 434                 | 1 138             | 576               | 48              | 583                 | 1 396                 | 978                   | 4 721           |
| September           | 566             | 442                 | 1 172             | 603               | 47              | 631                 | 1 416                 | 1 011                 | 4 880           |
| October             | 545             | 437                 | 1 147             | 666               | 54              | 737                 | 1 509                 | 1 104                 | 5 216           |
| November            | 494             | 384                 | 1 023             | 566               | 53              | 669                 | 1 392                 | 1 038                 | 4 741           |
| December            | 570             | 394                 | 1 131             | 665               | 40              | 657                 | 1 448                 | 1 122                 | 5 063           |
| 2015                |                 |                     |                   |                   |                 |                     |                       |                       |                 |
| January             | 561             | 385                 | 1 106             | 470               | 41              | 517                 | 1 085                 | 912                   | 4 131           |
| February            | 520             | 387                 | 1 066             | 523               | 36              | 648                 | 1 240                 | 978                   | 4 491           |
| March               | 585             | 407                 | 1 166             | 589               | 47              | 815                 | 1 597                 | 1 192                 | 5 406           |
|                     |                 |                     |                   |                   |                 |                     |                       |                       |                 |

<sup>(</sup>a) Includes motorcycles and other motor vehicles.

<sup>(</sup>b) Includes alterations and additions.

<sup>(</sup>c) Includes boats, caravans and trailers, household goods, travel and holidays and other purposes.

## ${\tt PERSONAL\ FINANCE\ COMMITMENTS},\ Revolving\ Credit\ Stocks\ and\ Flows:\ {\tt Original\ }$

|                     | NEW AND     | ) INCREASED (   | CREDIT            | CANCELLATIONS                           |                 |               |
|---------------------|-------------|-----------------|-------------------|---|-----------------|---------------|
|                     | LIMITS      |                 |                   | AND REDUCTIONS                          | CREDIT AT END   | OF MONTH      |
|                     | ••••••      | •••••           | •••••             | ••••••                                  | ••••••          | •••••         |
|                     | Secured     | Unsecured       | Total             | Total(a)                                | Total limits(a) | Credit used   |
| Month               | \$m         | \$m             | \$m               | \$m                                     | \$m             | \$m           |
| • • • • • • • • • • | • • • • • • | • • • • • • • • | • • • • • • • • • | • |                 | • • • • • • • |
| 2014                |             |                 |                   |   |                 |               |
| March               | 1 312       | 2 279           | 3 591             | 4 077                                   | 298 847         | 113 764       |
| April               | 1 153       | 1 863           | 3 016             | 3 103                                   | 298 936         | 113 267       |
| May                 | 1 511       | 2 309           | 3 821             | 9 627                                   | 294 169         | 113 231       |
| June                | 1 898       | 2 222           | 4 120             | 3 618                                   | 294 820         | 113 796       |
| July                | 1 736       | 2 366           | 4 103             | 3 690                                   | 295 302         | 112 096       |
| August              | 1 325       | 2 182           | 3 507             | 3 240                                   | 295 791         | 111 497       |
| September           | 1 344       | 2 204           | 3 548             | 3 975                                   | 294 965         | 111 047       |
| October             | 1 821       | 2 311           | 4 132             | 4 669                                   | 294 696         | 110 823       |
| November            | 1 218       | 2 338           | 3 556             | 3 727                                   | 294 626         | 111 318       |
| December            | 1 594       | 2 138           | 3 732             | 3 693                                   | 294 844         | 110 766       |
| 2015                |             |                 |                   |   |                 |               |
| January             | 1 256       | 2 241           | 3 498             | 3 094                                   | 295 253         | 109 692       |
| February            | 1 715       | 2 168           | 3 883             | 2 991                                   | 296 098         | 109 722       |
| March               | 1 299       | 2 355           | 3 654             | 4 294                                   | 295 513         | 109 671       |
|                     |             |                 |                   |   |                 |               |

<sup>(</sup>a) These figures sometimes reflect a rebasing of the data by one or more lenders without adjustment to earlier periods' commitments or cancellations.



## COMMERCIAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): Original

|                     | Construction finance | Purchase<br>of real<br>property | Wholesale<br>finance | Purchase<br>of plant and<br>equipment | Refinancing       | Other             | Total         | Commitments<br>not drawn at<br>end of month |
|---------------------|----------------------|---------------------------------|----------------------|---------------------------------------|-------------------|-------------------|---------------|---|
| Month               | \$m                  | \$m                             | \$m                  | \$m                                   | \$m               | \$m               | \$m           | \$m   |
| • • • • • • • • • • | • • • • • • • • •    | • • • • • • • • •               | • • • • • • •        | • • • • • • • •                       | • • • • • • • • • | • • • • • • • • • | • • • • • • • | • • • • • • • • •                           |
| 2014                |                      |                                 |                      |                                       |                   |                   |               |   |
| March               | 1 252                | 12 113                          | 1 656                | 1 931                                 | 3 625             | 10 454            | 31 030        | 49 746                                      |
| April               | 3 006                | 11 599                          | 1 952                | 1 849                                 | 1 823             | 7 632             | 27 861        | 49 903                                      |
| May                 | 1 682                | 13 428                          | 2 019                | 2 349                                 | 3 028             | 8 775             | 31 281        | 51 440                                      |
| June                | 1 546                | 13 425                          | 2 347                | 2 462                                 | 5 746             | 10 351            | 35 877        | 51 260                                      |
| July                | 2 451                | 13 669                          | 3 111                | 2 232                                 | 3 796             | 10 650            | 35 911        | 51 405                                      |
| August              | 1 669                | 12 368                          | 1 635                | 1 878                                 | 4 105             | 6 784             | 28 439        | 50 520                                      |
| September           | 2 559                | 12 969                          | 1 910                | 2 145                                 | 2 257             | 8 202             | 30 042        | 50 832                                      |
| October             | 1 702                | 13 601                          | 1 772                | 2 160                                 | 3 014             | 9 356             | 31 606        | 48 892                                      |
| November            | 1 629                | 12 445                          | 1 535                | 1 936                                 | 2 204             | 7 509             | 27 258        | 48 175                                      |
| December            | 2 350                | 15 459                          | 2 574                | 2 659                                 | 3 510             | 8 953             | 35 506        | 50 730                                      |
| 2015                |                      |                                 |                      |                                       |                   |                   |               |   |
| January             | 1 761                | 10 660                          | 1 240                | 1 539                                 | 2 333             | 7 208             | 24 741        | 50 562                                      |
| February            | 1 782                | 11 045                          | 1 453                | 1 899                                 | 3 010             | 6 622             | 25 813        | 49 570                                      |
| March               | 1 737                | 14 289                          | np                   | 2 227                                 | 3 256             | np                | 36 255        | 51 418                                      |
|                     |                      |                                 |                      |                                       |                   |                   |               |   |

np not available for publication but included in totals where applicable, unless otherwise indicated



### LEASE AND COMMERCIAL FINANCE COMMITMENTS, Stocks and Flows: Original

|                     | LEASE FINANC      | Έ                   | COMMERCIAL REVOLVING CREDIT |                       |                       |                   |  |  |  |
|---------------------|-------------------|---------------------|-----------------------------|-----------------------|-----------------------|-------------------|--|--|--|
|                     |                   | Commitments         | New and                     | Cancellations         | Total credit          | Credit used       |  |  |  |
|                     | Total             | not drawn at        | increased                   | and                   | limits at end         | at end of         |  |  |  |
|                     | commitments       | end of month        | credit limits               | reductions(a)         | of month(a)           | month             |  |  |  |
| Month               | \$m               | \$m                 | \$m                         | \$m                   | \$m                   | \$m               |  |  |  |
| • • • • • • • • • • | • • • • • • • • • | • • • • • • • • • • | • • • • • • • • • • •       | • • • • • • • • • • • | • • • • • • • • • • • | • • • • • • • • • |  |  |  |
| 2014                |                   |                     |                             |                       |                       |                   |  |  |  |
| March               | 505               | np                  | 10 417                      | 9 131                 | 315 922               | 190 167           |  |  |  |
| April               | 350               | np                  | 9 887                       | 8 761                 | 316 865               | 189 359           |  |  |  |
| May                 | 470               | np                  | 10 783                      | 8 016                 | 319 580               | 190 239           |  |  |  |
| June                | 526               | np                  | 20 103                      | 12 325                | 327 570               | 192 703           |  |  |  |
| July                | 442               | np                  | 12 882                      | 11 441                | 329 429               | 191 898           |  |  |  |
| August              | 436               | np                  | 10 538                      | 9 162                 | 330 837               | 193 202           |  |  |  |
| September           | 454               | np                  | 10 359                      | 8 201                 | 333 890               | 195 339           |  |  |  |
| October             | 431               | np                  | 9 585                       | 8 561                 | 334 944               | 195 767           |  |  |  |
| November            | 394               | np                  | 9 323                       | 7 579                 | 337 418               | 196 979           |  |  |  |
| December            | 408               | np                  | 14 385                      | 11 401                | 341 429               | 197 656           |  |  |  |
| 2015                |                   |                     |                             |                       |                       |                   |  |  |  |
| January             | 323               | np                  | 9 644                       | 7 010                 | 344 842               | 198 971           |  |  |  |
| February            | 382               | np                  | 9 863                       | 7 487                 | 348 833               | 201 378           |  |  |  |
| March               | 510               | np                  | 10 677                      | 8 801                 | 351 111               | 204 114           |  |  |  |
|                     |                   |                     |                             |                       |                       |                   |  |  |  |

np not available for publication but included in totals where (a) These figures sometimes reflect a rebasing of the data by applicable, unless otherwise indicated

one or more lenders without adjustment to earlier periods' commitments or cancellations.



|                      | OWNER OCCU                | JPATION (SE                     | CURED FINANC                               | CE)                             | OWNER OCCUPATION (UNSECURED FINANCE) | COMMERCIAL   | FINANCE(a)  |   | ALL<br>HOUSING<br>FINANCE |
|----------------------|---------------------------|---------------------------------|--|---------------------------------|--------------------------------------|--|---|---|---------------------------|
|                      | Construction of dwellings | Purchase<br>of new<br>dwellings | Purchase of<br>established<br>dwellings(b) | Alterations<br>and<br>additions | Total(c)                             | Construction<br>of dwellings<br>for rent<br>and resale | Purchase of<br>dwellings by<br>individuals<br>for rent or<br>resale (d) | Purchase of<br>dwellings by<br>others for<br>rent or resale | Total                     |
| Month                | \$m                       | \$m                             | \$m  | \$m                             | \$m                                  | \$m  | \$m   | \$m   | \$m                       |
| • • • • • • • • •    | • • • • • • • •           | • • • • • • •                   | • • • • • • •                              | • • • • • • • •                 | ORIGINAL                             | • • • • • • • • • •                                    | • • • • • • • •   | • • • • • • • • •   | • • • • • • • •           |
| 2014                 |                           |                                 |  |                                 |                                      |  |   |   |                           |
| March                | 1 757                     | 921                             | 13 964                                     | 362                             | 51                                   | 586  | 8 925   | 1 061   | 27 628                    |
| April                | 1 660                     | 892                             | 13 547                                     | 331                             | 41                                   | 643  | 9 027   | 865   | 27 006                    |
| May                  | 2 009                     | 978                             | 15 187                                     | 388                             | 53                                   | 558  | 10 276  | 1 103   | 30 551                    |
| June<br>July         | 1 935                     | 1 001                           | 14 233                                     | 369<br>383                      | 45<br>46                             | 541<br>626   | 10 275  | 1 117   | 29 517<br>30 443          |
| August               | 1 972<br>1 743            | 1 035<br>989                    | 15 063<br>13 645                           | 344                             | 48                                   | 868  | 10 150<br>9 268   | 1 167<br>1 088  | 27 993                    |
| September            | 1 899                     | 982                             | 14 830                                     | 376                             | 47                                   | 922  | 10 095  | 1 192   | 30 343                    |
| October              | 1 975                     | 1 042                           | 15 953                                     | 375                             | 54                                   | 784  | 10 714  | 1 003   | 31 900                    |
| November             | 1 709                     | 1 044                           | 14 956                                     | 356                             | 53                                   | 658  | 10 180  | 858   | 29 813                    |
| December             | 1 886                     | 1 123                           | 16 531                                     | 334                             | 40                                   | 1 337  | 11 320  | 1 172   | 33 742                    |
| 2015                 |                           |                                 |  |                                 |                                      |  |   |   |                           |
| January              | 1 384                     | 753                             | 12 990                                     | 276                             | 41                                   | 550  | 8 428   | 862   | 25 284                    |
| February             | 1 585                     | 869                             | 13 706                                     | 361                             | 36                                   | 559  | 8 860   | 875   | 26 849                    |
| March                | 1 803                     | 1 066                           | 16 859                                     | 416                             | 47                                   | 957  | 11 309  | 1 232   | 33 688                    |
|                      |                           |                                 |  |                                 |                                      |  |   |   |                           |
|                      |                           |                                 |  | SEAS                            | ONALLY ADJUSTED                      |  |   |   |                           |
| 2014                 |                           |                                 |  |                                 |                                      |  |   |   |                           |
| March                | 1 814                     | 913                             | 13 995                                     | 343                             | 49                                   | 560  | 9 044   | 1 073   | 27 791                    |
| April                | 1 776                     | 913                             | 14 187                                     | 354                             | 49                                   | 687  | 9 211   | 954   | 28 139                    |
| May                  | 1 781                     | 954                             | 14 124                                     | 350                             | 43                                   | 534  | 9 229   | 1 030   | 28 046                    |
| June                 | 1 800                     | 993                             | 14 258                                     | 360                             | 46                                   | 480  | 9 339   | 1 002   | 28 278                    |
| July                 | 1 768                     | 992                             | 14 376                                     | 371                             | 45                                   | 625  | 9 722   | 1 140   | 29 040                    |
| August               | 1 732                     | 1 030                           | 14 028                                     | 358                             | 50                                   | 824  | 9 685   | 1 083   | 28 790                    |
| September            | 1 803                     | 986                             | 14 496                                     | 370                             | 45                                   | 774  | 10 016  | 1 088   | 29 578                    |
| October              | 1 891                     | 966                             | 14 789                                     | 354                             | 50                                   | 809  | 10 294  | 1 007   | 30 159                    |
| November             | 1 808                     | 1 002                           | 14 676                                     | 362                             | 50                                   | 722  | 10 268  | 824   | 29 712                    |
| December             | 1 847                     | 974                             | 15 341                                     | 335                             | 43                                   | 1 040  | 10 521  | 1 018   | 31 118                    |
| 2015                 | 4 700                     |                                 | 45 500                                     | 0=4                             |                                      | 0.40   | 40.450  | 4.055   |                           |
| January              | 1 798                     | 928                             | 15 590<br>15 640                           | 351                             | 51                                   | 840  | 10 459  | 1 255   | 31 271                    |
| February<br>March    | 1 790<br>1 741            | 988<br>1 010                    | 15 642<br>15 958                           | 369<br>378                      | 40<br>43                             | 696<br>944   | 10 452<br>10 797  | 991<br>1 171  | 30 968<br>32 043          |
| Maich                | 1 741                     | 1 010                           | 15 956                                     | 310                             | 43                                   | 944  | 10 191  | 11/1  | 32 043                    |
| • • • • • • • • •    | • • • • • • • •           | • • • • • • •                   | • • • • • • • •                            | • • • • • • • •                 | TREND                                | • • • • • • • • • • •                                  | • • • • • • • •   | • • • • • • • • •   | • • • • • • • •           |
| 2014                 |                           |                                 |  |                                 |                                      |  |   |   |                           |
| March                | 1 784                     | 936                             | 14 089                                     | 355                             | 46                                   | 673  | 9 072   | 1 004   | 27 959                    |
| April                | 1 788                     | 941                             | 14 126                                     | 355                             | 46                                   | 638  | 9 145   | 1 021   | 28 060                    |
| May                  | 1 784                     | 956                             | 14 165                                     | 356                             | 45                                   | 613  | 9 267   | 1 043   | 28 228                    |
| June                 | 1 779                     | 975                             | 14 198                                     | 359                             | 46                                   | 608  | 9 423   | 1 061   | 28 450                    |
| July                 | 1 780                     | 991                             | 14 236                                     | 362                             | 46                                   | 635  | 9 608   | 1 063   | 28 721                    |
| August               | 1 791                     | 1 000                           | 14 320                                     | 363                             | 47                                   | 696  | 9 808   | 1 051   | 29 075                    |
| September<br>October | 1 807<br>1 821            | 997<br>987                      | 14 465                                     | 361<br>357                      | 48<br>48                             | 766<br>813   | 10 001<br>10 171  | 1 033<br>1 017  | 29 478<br>29 888          |
| November             | 1 821                     | 987<br>978                      | 14 674<br>14 933                           | 35 <i>1</i><br>354              | 48<br>48                             | 813  | 10 171  | 1 017   | 29 888<br>30 297          |
| December             | 1 827                     | 978                             | 15 207                                     | 354<br>354                      | 48<br>47                             | 846  | 10 307  | 1 014   | 30 297<br>30 694          |
| 2015                 | 1 022                     | 313                             | 10 201                                     | 554                             | 71                                   | 040  | 10 410  | 1 000   | 55 554                    |
| January              | 1 808                     | 973                             | 15 466                                     | 357                             | 45                                   | 851  | 10 511  | 1 059   | 31 072                    |
| February             | 1 792                     | 976                             | 15 699                                     | 361                             | 44                                   | 856  | 10 511  | 1 092   | 31 416                    |
| March                | 1 771                     | 983                             | 15 870                                     | 365                             | 43                                   | 864  | 10 654  | 1 123   | 31 672                    |
|                      |                           |                                 |  |                                 |                                      |  |   |   |                           |
|                      |                           | • • • • • • •                   |  |                                 |                                      |  | . <b></b> .   |   |                           |

<sup>(</sup>a) Excludes revolving credit.

Excludes revolving credit. (c) Includes alterations and additions.

Only includes refinancing across lending institutions (see Glossary). (d) Includes refinancing (See Glossary)



## $\label{total commitments} \textbf{FINANCE COMMITMENTS, For Motor Vehicles: } \textbf{Original}$

|                     | PERSONAL FIN                            |  |                     |                            |                   | COMMERCIAL<br>FINANCE(a) | LEASE<br>FINANCE  | ALL VEHICLE<br>FINANCE |
|---------------------|---|--|---------------------|----------------------------|-------------------|--------------------------|-------------------|------------------------|
|                     | New motor<br>cars and<br>station wagons | Used motor<br>cars and<br>station wagons | Motorcycles         | Other<br>motor<br>vehicles | Total             | Total                    | Total             | Total                  |
| Month               | \$m                                     | \$m                                      | \$m                 | \$m                        | \$m               | \$m                      | \$m               | \$m                    |
| • • • • • • • • • • | • • • • • • • • • •                     | • • • • • • • • • •                      | • • • • • • • • • • | • • • • • • • • • •        | • • • • • • • • • |                          | • • • • • • • • • | • • • • • • • • • •    |
| 2014                |   |  |                     |                            |                   |                          |                   |                        |
| March               | 583                                     | 414                                      | 27                  | 120                        | 1 143             | 975                      | 249               | 2 367                  |
| April               | 517                                     | 387                                      | 25                  | 105                        | 1 035             | 882                      | 233               | 2 150                  |
| May                 | 573                                     | 441                                      | 26                  | 121                        | 1 160             | 1 060                    | 257               | 2 478                  |
| June                | 633                                     | 411                                      | 26                  | 124                        | 1 193             | 1 336                    | 287               | 2 816                  |
| July                | 562                                     | 436                                      | 29                  | 121                        | 1 147             | 987                      | 271               | 2 406                  |
| August              | 536                                     | 434                                      | 25                  | 144                        | 1 138             | 943                      | 279               | 2 360                  |
| September           | 566                                     | 442                                      | 28                  | 136                        | 1 172             | 1 067                    | 282               | 2 520                  |
| October             | 545                                     | 437                                      | 31                  | 134                        | 1 147             | 1 024                    | 277               | 2 449                  |
| November            | 494                                     | 384                                      | 26                  | 118                        | 1 023             | 959                      | 243               | 2 225                  |
| December            | 570                                     | 394                                      | 27                  | 139                        | 1 131             | 1 111                    | 246               | 2 488                  |
| 2015                |   |  |                     |                            |                   |                          |                   |                        |
| January             | 561                                     | 385                                      | 22                  | 138                        | 1 106             | 799                      | 202               | 2 106                  |
| February            | 520                                     | 387                                      | 25                  | 134                        | 1 066             | 970                      | 231               | 2 267                  |
| March               | 585                                     | 407                                      | 29                  | 145                        | 1 166             | 1 178                    | 285               | 2 630                  |

<sup>(</sup>a) Excludes revolving credit.

|                     | MOTOR     | CARS        |               |           |               |             | OTHER                                   |   |
|---------------------|-----------|-------------|---------------|-----------|---------------|-------------|---|---|
|                     | AND ST    | ATION       |               | HEAVY     |               |             | MOTOR                                   |   |
|                     | WAGONS    |             | LIGHT TRUCKS  |           | TRUCKS        |             | VEHICLES                                | ALL VEHICLES                            |
|                     | New       | Used        | New           | Used      | New           | Used        | Total                                   | Total                                   |
| Month               | \$m       | \$m         | \$m           | \$m       | \$m           | \$m         | \$m                                     | \$m                                     |
| • • • • • • • • • • | • • • • • | • • • • • • | • • • • • • • | • • • • • | • • • • • • • | • • • • • • | • | • |
| 2014                |           |             |               |           |               |             |   |   |
| March               | 162       | 49          | 22            | 5         | 7             | np          | np                                      | 249                                     |
| April               | 148       | 45          | 21            | 4         | 8             | 3           | 4                                       | 233                                     |
| May                 | 165       | 55          | 23            | 5         | 6             | 1           | 2                                       | 257                                     |
| June                | 178       | 54          | 29            | 7         | 13            | 2           | 5                                       | 287                                     |
| July                | 175       | 52          | 19            | 5         | 11            | np          | np                                      | 271                                     |
| August              | 151       | 54          | 20            | np        | 7             | np          | np                                      | 279                                     |
| September           | 179       | 55          | 27            | np        | np            | np          | np                                      | 282                                     |
| October             | 180       | 53          | 24            | 6         | 11            | 2           | 2                                       | 277                                     |
| November            | 156       | 49          | 18            | np        | 13            | np          | np                                      | 243                                     |
| December            | 155       | 49          | 21            | np        | 10            | np          | np                                      | 246                                     |
| 2015                |           |             |               |           |               |             |   |   |
| January             | 129       | 47          | 15            | 4         | 5             | _           | 2                                       | 202                                     |
| February            | 151       | 50          | 18            | np        | np            | np          | np                                      | 231                                     |
| March               | 181       | 60          | 21            | 6         | np            | np          | np                                      | 285                                     |

nil or rounded to zero (including null cells)

np not available for publication but included in totals where applicable, unless otherwise indicated

# ${\tt COMMERCIAL\ AND\ LEASE\ FINANCE\ COMMITMENTS,\ For\ Plant\ and\ Equipment(a):\ \textbf{Original}}$

|           | COMMERCIA              | AL FINANCE(b)             |                   | LEASE FINANCE                     | ALL PLANT AND<br>EQUIPMENT FINANCE      |
|-----------|------------------------|---------------------------|-------------------|-----------------------------------|---|
|           | Transport<br>equipment | Other plant and equipment | Total             | Total                             | Total                                   |
| Month     | \$m                    | \$m                       | \$m               | \$m                               | \$m                                     |
| 2014      | • • • • • • •          | • • • • • • • • • •       | • • • • • • • • • | • • • • • • • • • • • • • • • • • | • |
| March     | 212                    | 744                       | 956               | 256                               | 1 211                                   |
| April     | 266                    | 700                       | 967               | 117                               | 1 084                                   |
| May       | 394                    | 894                       | 1 289             | 213                               | 1 502                                   |
| June      | 237                    | 890                       | 1 127             | 240                               | 1 366                                   |
| July      | 217                    | 1 028                     | 1 245             | 170                               | 1 415                                   |
| August    | 193                    | 742                       | 936               | 157                               | 1 093                                   |
| September | 190                    | 887                       | 1 078             | 173                               | 1 250                                   |
| October   | 203                    | 933                       | 1 136             | 154                               | 1 290                                   |
| November  | 180                    | 797                       | 977               | 151                               | 1 128                                   |
| December  | 252                    | 1 296                     | 1 548             | 162                               | 1 710                                   |
| 2015      |                        |                           |                   |                                   |   |
| January   | 127                    | 612                       | 740               | 122                               | 861                                     |
| February  | 196                    | 733                       | 929               | 152                               | 1 081                                   |
| March     | 218                    | 830                       | 1 048             | 226                               | 1 274                                   |
|           |                        |                           |                   |                                   |   |

<sup>(</sup>a) Excludes motor vehicles (see tables 9 and 10). (b) Excludes revolving credit.



## LEASE FINANCE COMMITMENTS, For Plant and Equipment: Original

|                   |                     |                 |                 |                 |                   |                 | Shop and          |                   |       |
|-------------------|---------------------|-----------------|-----------------|-----------------|-------------------|-----------------|-------------------|-------------------|-------|
|                   |                     | Construction    | Agricultural    |                 | Electronic        |                 | office            |                   |       |
|                   |                     | and             | machinery       | Manu-           | data              |                 | furniture,        |                   |       |
|                   | Transport           | earthmoving     | and             | facturing       | processing        | Office          | fittings and      | Other             |       |
|                   | equipment(a)        | equipment       | equipment       | equipment       | equipment         | machines        | equipment         | goods             | Total |
| Month             | \$m                 | \$m             | \$m             | \$m             | \$m               | \$m             | \$m               | \$m               | \$m   |
| • • • • • • • • • | • • • • • • • • • • | • • • • • • • • | • • • • • • • • | • • • • • • • • | • • • • • • • • • | • • • • • • • • | • • • • • • • • • | • • • • • • • • • |       |
| 2014              |                     |                 |                 |                 |                   |                 |                   |                   |       |
| March             | np                  | np              | np              | 1               | 48                | 42              | 4                 | np                | 256   |
| April             | np                  | 31              | np              | np              | 36                | 21              | 7                 | np                | 117   |
| May               | 2                   | 41              | np              | np              | 38                | 30              | 10                | 45                | 213   |
| June              | np                  | 75              | 18              | 4               | 49                | 30              | 13                | np                | 240   |
| July              | 1                   | np              | np              | 4               | 60                | 28              | 8                 | 28                | 170   |
| August            | np                  | np              | np              | np              | 26                | 29              | 7                 | np                | 157   |
| September         | np                  | 29              | np              | np              | 37                | 29              | 6                 | np                | 173   |
| October           | np                  | 25              | 7               | 1               | 53                | 27              | 15                | np                | 154   |
| November          | 3                   | 26              | np              | np              | 41                | 36              | 10                | 12                | 151   |
| December          | 3                   | 41              | np              | np              | 40                | 34              | 7                 | 22                | 162   |
| 2015              |                     |                 |                 |                 |                   |                 |                   |                   |       |
| January           | np                  | 31              | np              | np              | 40                | np              | np                | np                | 122   |
|                   |                     |                 |                 |                 |                   |                 |                   | •                 |       |
| February          | np                  | np              | np              | np              | 51                | 27              | 9                 | np                | 152   |

np not available for publication but included in totals where applicable, (a) Excludes motor vehicles (see tables 9 and 10). unless otherwise indicated

### **EXPLANATORY NOTES**

INTRODUCTION

- **1** This publication presents statistics on finance commitments made by significant lenders for the purposes of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance.
- **2** Secured bousing finance for owner occupation is secured finance to individuals for the purchase or construction of dwellings for owner occupation, and for alterations and additions to existing owner occupied dwellings. Refinancing involving a change of lender is also included, while refinancing with the same lender is excluded from all estimates.
- **3** *Personal finance*, other than secured housing finance for owner occupation, is finance provided to individuals for their personal, non–business, use. Both fixed loans and revolving credit finance are included.
- **4** *Commercial finance* is finance provided to individuals and corporations for business or investment purposes, including for the construction or purchase of dwellings for rental or resale. Fixed loans, revolving credit and commercial hire purchase are included.
- **5** *Lease finance* includes finance and leverage leases. Operating lease finance statistics are provided as spreadsheets on Details tab of this issue.
- **6** Finance commitments made by the following types of lenders are included:
  - Banks
  - Permanent building societies
  - Credit unions/cooperative credit societies
  - Life or general insurance companies
  - General government enterprises
  - Superannuation funds
  - Securitisers of mortgage assets (wholesale lenders) which provide funds to borrowers through a retail intermediary (e.g. mortgage originators)
  - Registered Financial Corporations (RFCs).
- 7 Until the statistics in this publication were derived from returns submitted to the Australian Prudential Regulation Authority (APRA) (see paragraph 10), the statistics covered all bank commitments, and all commitments for secured housing finance for owner occupation made by permanent building societies. Of the remaining commitments, the largest lenders for each of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance were covered, so that when calculated separately for each of the four broad categories of purpose finance, at least 95% of Australia-wide finance commitments and at least 90% of each state's finance commitments were covered. While many lenders other than banks were not covered, at least 70% coverage was maintained for all published lender types (including the Other Lenders series and Other Lessors series).
- **8** When APRA commenced the collection, lending commitments by Non-Banks with total assets of \$50 million or more were covered. All banks' lending commitments were covered.
- **9** From January 2014 a monthly reporting threshold was introduced for Non-Banks to provide 95 per cent asset coverage of the non-bank sector. Non-banks with assets below the \$200m asset threshold ceased reporting from January 2014 while other Non-Banks with assets above the threshold started reporting to APRA from January 2014. The lending commitments of those which started reporting in January 2014 were excluded from the January 2014 to January 2015 published statistics pending assessment of seasonal impacts of those non-banks' commitments on seasonally adjusted and trend series estimates. Issues of this publication from February 2015 include finance commitments from January 2014 reported by Non-Banks above the reporting threshold.

SCOPE

COVERAGE

### **EXPLANATORY NOTES** continued

SOURCES

- **10** For banks, credit cooperatives, building societies and RFCs, the statistics in this publication are currently derived from returns submitted to the Australian Prudential Regulation Authority (APRA). The Financial Sector (Collection of Data) Act 2001 facilitates the collection of statistical data from the financial sector, with APRA established as the central point for collection of both prudential and statistical data. In October 2001, APRA implemented new reporting forms for building societies and credit cooperatives. New reporting forms were implemented for banks in March 2002, and for RFCs in March 2003. APRA commenced collecting loan commitments data from banks, credit cooperatives and building societies in July 2002, and from RFCs in March 2003.
- **11** Secured housing finance commitments for owner occupied housing from banks, building societies and credit cooperatives are derived from ARF 392.0 Housing Finance form collected by APRA. Personal finance commitments from these lenders are sourced from the ARF 394.0 Personal Finance form. Commercial finance commitments from these lenders are sourced from the ARF 391.0 Commercial Finance form and from the ARF 394.0 Personal Finance form for fixed loans for personal investment purposes. Lease finance commitments are sourced from the ARF 393.0 Lease Finance form.
- **12** Finance commitments for RFCs are collected on the RRF 391.0 Commercial Finance (commercial finance commitments), RRF 392.0 Housing Finance (secured housing finance commitments for owner occupied housing), RRF 393.0 Lease Finance (lease finance commitments) and RRF 394.0 Personal Finance (personal finance commitments and commercial finance commitments).
- 13 Electronic versions of the forms and instructions for ADIs are available on the APRA website at http://www.apra.gov.au/adi/reportingframework/pages/adi-reporting.aspx. For RFCs, these are available at:

http://www.apra.gov.au/NonReg/Pages/Registered-Financial-Corporations.aspx.

- **14** All other institutions, including securitisation vehicles, are collected directly by the ABS.
- **15** Revisions to previously published statistics are included in the publication as they occur.
- **16** Changes in the classification of lenders (e.g. the conversion of a permanent building society to a bank) are reflected in the Lender series from the month of the change. Data for earlier periods for such lenders are not reclassified. Details of the establishment of new banks are recorded in the 'Series breaks' tabs of Statistical Tables B

and D on the Reserve Bank of Australia's website: RBA Statistical Tables.

- 17 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation and 'trading day effects'. A 'trading day effect' reflects the varying amounts of activity on different days of the week and the different number of days of the week in any month (i.e. the number of Sundays, Mondays, etc.). This effect may be partly caused by the reporting practices of the lenders. Adjustment is also made for Easter which may affect the March and April estimates differently. Trading day effects are removed from the original estimates prior to the seasonal adjustment process. Seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. a change in interest rates) from the seasonally adjusted series.
- **18** Estimation of seasonal adjustment and trading day factors that reflect the full effect of recent developments is not possible until a sufficient number of years of data have been collected. When changes are occurring in the seasonal patterns, larger revisions to the seasonally adjusted series can be expected at the time of the biennial (once every two years) seasonal reanalysis. Accordingly, the trend estimate data provide a more reliable indicator of underlying movement in housing finance commitments. (See paragraphs 21 and 22 for further information on trend estimates).

REVISIONS

SEASONAL ADJUSTMENT

### **EXPLANATORY NOTES** continued

SEASONAL ADJUSTMENT continued

- 19 The lending finance series uses a concurrent seasonal adjustment methodology to derive the seasonal adjustment factors. This means that original estimates available at the current reference month are used to estimate seasonal factors for the current and previous months. As a result of this methodology, the seasonally adjusted and trend estimates for earlier periods can be revised each month. However, in most instances, the only noticeable revisions will be to the previous month and the same month a year ago.
- **20** Autoregressive integrated moving average (ARIMA) modelling can improve the revision properties of the seasonally adjusted and trend estimates. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The projected values are temporary, intermediate values, that are only used internally to improve the estimation of the seasonal factors. The projected data do not affect the original estimates and are discarded at the end of the seasonal adjustment process. The lending finance collections use an individual ARIMA model for the majority of the series in this publication. The ARIMA model is assessed as part of the biennial reanalysis. The next reanalysis is scheduled for the December 2016 issue. For more information on ARIMA modelling see *Feature article: Use of ARIMA modelling to reduce revisions* in the October 2004 issue of *Australian Economic Indicators* (cat. no. 1350.0).

TREND ESTIMATES

- **21** Smoothing seasonally adjusted series reduces the impact of the irregular component of the seasonally adjusted series and creates trend estimates. These trend estimates are derived by applying a 13 term Henderson—weighted moving average to all but the last six months of the respective seasonally adjusted series. Trend series are created for the last six months by applying surrogates of the Henderson moving average to the seasonally adjusted series. For further information, refer to *Information Paper: A Guide to Interpreting Time Series Monitoring Trends: An Overview* (cat. no. 1349.0) or contact the Assistant Director, Time Series Analysis on Canberra (02) 6252 6345 or by email at *time.series.analysis@abs.gov.au*.
- **22** While the smoothing technique described in paragraph 21 enables trend estimates to be produced for the latest few months, it does result in revisions to the trend estimates as new data become available. Generally, revisions become smaller over time and, after three months, usually have a negligible impact on the series. Changes in the original data and re–estimation of seasonal factors may also lead to revisions to the trend

EFFECTS OF ROUNDING

23 Where figures have been rounded, discrepancies may occur between sums of the component items and totals. Published changes in dollar value and percentage terms are calculated using unrounded data and may differ slightly from, but are more accurate than, changes calculated from the rounded data presented in this publication.

ABS DATA AVAILABLE ON REQUEST

**24** Estimates for months prior to those shown in this publication and more detailed series are available in spreadsheet format from the Australian Bureau of Statistics (ABS) website. For more information, contact the ABS National Information and Referral Service on 1300 135 070.

RELATED PUBLICATIONS

- **25** Users may also wish to refer to the following ABS releases:
  - Housing Finance, Australia (cat. no. 5609.0)
  - Assets and Liabilities of Australian Securitisers (cat. no. 5232.0.55.001) issued quaterly.
  - Building Approvals, Australia (cat. no. 8731.0) issued monthly.
  - Dwelling Unit Commencements, Australia, Preliminary (cat. no. 8750.0) issued quarterly (final issue June 2012).
  - Building Activity, Australia (cat. no. 8752.0) issued quarterly.
  - Private New Capital Expenditure and Expected Expenditure, Australia (cat. no. 5625.0).

### **EXPLANATORY NOTES** continued

# RELATED PUBLICATIONS continued

- Sales of New Motor Vehicles, Australia (cat. no. 9314.0).
- **26** In addition, the Reserve Bank of Australia (RBA) produces the Bulletin, the tables of which are available on the RBA web site <a href="http://www.rba.gov.au">http://www.rba.gov.au</a>. The Australian Prudential Regulation Authority (APRA) also publishes a range of finance statistics on its website <a href="http://www.apra.gov.au">http://www.apra.gov.au</a>.
- **27** Current publications and other products released by the ABS are available from the Statistics View. The ABS also issues a daily Release Advice on the ABS website <a href="http://www.abs.gov.au">http://www.abs.gov.au</a> which details products to be released in the week ahead.

#### ABBREVIATIONS

\$m million dollars

ABS Australian Bureau of Statistics

ADI Authorised Deposit-taking Institution

APRA Australian Prudential Regulation Authority

ARIMA autoregressive integrated moving average

n.e.c. not elsewhere classified

RBA Reserve Bank of Australia

RFC Registered Financial Corporation

### GLOSSARY

Agricultural machinery and equipment

Includes tractors, tillage implements, seeding, planting and fertilising equipment, agricultural mowers, harvesters, etc.

Alterations and additions

Comprises all structural and non–structural changes which are integral to the functional and structural design of a dwelling. Examples are garages, carports, pergolas, reroofing, recladding, etc. Alterations and additions do not include swimming pools, ongoing repairs, or maintenance and home improvements which do not involve building work.

Commitment

Is a firm offer of finance. It either has been, or is normally expected to be, accepted. Commitments accepted and cancelled in the same month are included. Commitments to non–residents are excluded.

Construction and earth moving equipment

Includes concrete mixers and pumpers, dozers, graders, mobile cranes, crawler tractors, dumpers, road rollers, earth packers, scarifiers, rippers, etc.

Construction of dwellings

For owner occupation, comprises commitments made to individuals to finance, by way of progress payments, the construction of owner occupied dwellings.

For commercial finance construction of dwellings for rental or resale, comprises commitments made to corporations to finance the construction of dwellings to be occupied by persons other than the owner(s).

Debt consolidation

For personal finance, comprises commitments whose principle purpose is to consolidate and pay out amounts owing by the borrower to third parties.

**Dwelling** 

Is a single self-contained place of residence such as a detached or semidetached house, a terrace house, a flat, home unit, town house, etc. which includes bathing and cooking facilities.

Electronic data processing

equipment

Includes computers, computer peripherals, data entry devices, word processing machines, etc.

Established dwelling

Is a dwelling that has been completed for 12 months or more prior to the lodgement of a loan application, or has been previously occupied.

Finance lease

Refers to the leasing or hiring of tangible assets under an agreement, other than a hire purchase agreement, which substantially transfers from the lessor to the lessee all the risks and benefits incident to ownership of the asset without transferring the legal ownership.

Fixed loans

Generally involve:

- a commitment for a fixed amount for a fixed period for a specific purpose
- a schedule of repayments over a fixed period
- repayments which reduce the liability of the borrower but do not act to make further finance available.

Heavy trucks

Comprises all vehicles with a gross combination mass rating in excess of 3.5 tonnes, including prime movers registered without trailers.

Light trucks

Comprises vehicles constructed primarily for the carriage of goods which do not exceed 3.5 tonnes gross vehicle mass such as utilities, panel vans, trucks, cab-chassis, forward control vans and four-wheel drives used to carry goods.

Manufacturing equipment

Includes all plant and equipment used in the manufacture of goods except motor vehicles such as forklifts, work trucks and tractors.

Motor cars and station wagons

Includes cars, station wagons, four—wheel drive and forward control passenger vehicles with up to nine seats (including the driver).

Motorcycles

Includes two and three wheeled motorcycles and mopeds, scooters and motorcycles with side cars.

New dwelling

Is a dwelling that has been completed within 12 months of the lodgement of a loan application, and the borrower will be the first occupant.

### **GLOSSARY** continued

Office machines

Includes telephone systems (including PABX equipment), facsimile machines, cash registers, photocopiers, etc.

Purpose

Of the loan is that specified by the borrower. Where possible multiple purpose loans are split and each component is reported in the appropriate purpose category. Otherwise the whole loan is classified to the major purpose.

Real Property

Comprises both residential and non-residential land, buildings and fixed structures.

Refinancing

For personal and commercial finance, represents a commitment to refinance an existing loan. For secured housing finance, only those loans where the refinancing lender is a different lender and the security is unchanged are included. The refinancing of a loan to fund a change of residence is treated as a new lending commitment.

Revolving credit

Generally has the following characteristics:

- a commitment for a credit or borrowing limit is given for a specific period after which the commitment is reviewed
- the extent of the borrowing used at any time during the period may be for any amount up to the authorised limit
- repayments (other than of charges and interest) made during the period reduce the extent of the borrowing used and thereby increase the amount of unused credit available up to the authorised limit. Examples include credit cards, lines of credit and approved overdrafts.

Secured credit limits

Includes overdrafts, lines of credit, credit cards, etc. backed by a mortgage or other assets owned by the borrower.

Secured housing finance

Comprises all secured commitments to individuals for the construction or purchase of dwellings for owner occupation, regardless of type of security. Commitments for housing that will be occupied by persons other than the owner(s) are excluded.

Total credit limits at end of month

Comprises total approved credit limits available at the end of the reference month. In principle, this can be derived by adding new and increased lending commitments during the month less cancellations and reductions of credit limits during the month to the balance of credit limits at the end of the previous month. In practice, however, revisions and other adjustments (such as the transfer of an existing fixed credit facility) will mean that such a derivation is inexact.

Wholesale finance

Comprises finance for the purchase of goods by retailers and wholesalers.

Wholesale lenders

A wholesale lender provides funds to borrowers through a retail intermediary which may then also be responsible for the ongoing relationship with the borrower. The Wholesale Lenders n.e.c. series almost exclusively comprises securitisation vehicles (typically special purpose trusts) established to issue mortgage backed securities. It excludes funds provided where a bank or permanent building society, acting as a wholesale provider of funds, remains the lender on the contract. Those commitments are published as bank or permanent building society commitments.

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